



**Annual Report**  
2017–2018

# BREAKING NEW GROUND





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New Zealand, Fiji, Tonga & Samoa  
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## Tauākī Kākano-Rua

Ko Te Tiriti o Waitangi te tūāpapa o te whakaaetanga o te kōtuīnga tūturu i waenga i te iwi Māori me Tauīwi i Aotearoa. Ko te ara i takahia ai i raro i te noho kōtui nei, he uaua. He matahuhua, he take mamae nui hoki ētahi o ngā āhuetanga o ngā tau mai o te hainatanga o te Tiriti i te tau 1840.

E ū pūmau ana Te Ope Whakaora ki ngā kaupapa nunui o te noho kōtui tūturu, o te tiaki, me te whāinga wāhi o tētahi, o tētahi, ka takea mai i Te Tiriti o Waitangi.

### Te Kōtuīnga Tūturu

I whānau mai a Aotearoa i runga i ngā kaupapa o tētahi kōtuīnga kākano-rua tūturu. Ka mahi tahi Te Ope Whakaora me te iwi Māori i ngā mahi o te hāhi, i ngā whakarātanga hauora katoa, mā te tuku wāhi a tētahi ki tōna hoa, me te tautoko tētahi i tētahi.

### Te Tiaki

Nā ngā korenga e taurite o te noho o te Māori me Tauīwi i Aotearoa i uaua ai te huarahi mō te iwi Māori i roto i āna mahi, me ngā āhuetanga o tōna noho. Ko tā Te Ope Whakaora he whai kia tiakina te iwi Māori kei whiua e ngā take pāpori, ōhanga hoki o te korenga e taurite, kia tupu ai te iwi Māori ki tō rātou tino teitei i tō rātou ake whenua.

### Te Āta Whai Wāhi atu

He mea tino nui ki Te Ope Whakaora te whai wāhi mai o ngāi Māori hei mema o Te Ope Whakaora, otirā hei kaihautū, hei kaimahi, hei tūao anō hoki. Mā te mahi nui o ēnei tāngata e piki ai ngā mahi o Te Ope Whakaora ki ngā taumata, e pakari ai tōna kaupapa.

## Bicultural Statement

Te Tiriti o Waitangi (The Treaty of Waitangi) is the foundation of bicultural partnership between Māori and Tauīwi (non-Māori New Zealanders) in Aotearoa New Zealand. This partnership has had a troubled pathway, with complex and often painful histories since the Treaty was signed in 1840.

The Salvation Army is firmly committed to honouring the principles of partnership, protection and participation inherent in Te Tiriti o Waitangi.

### Partnership

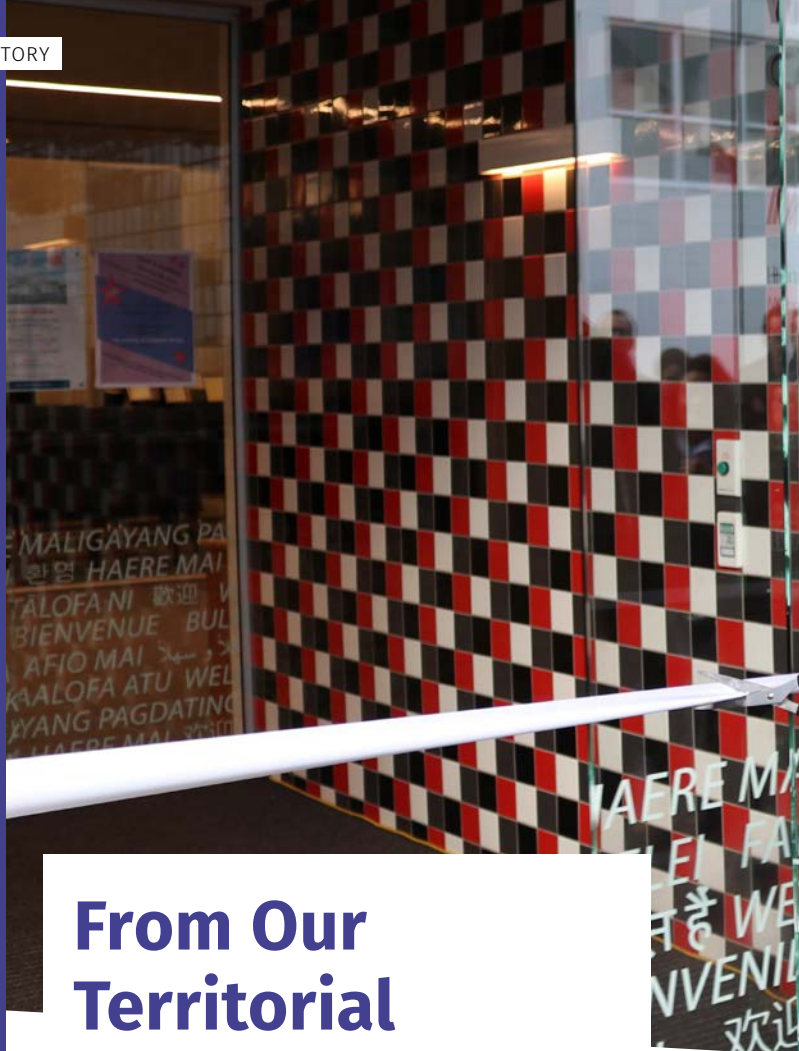
New Zealand was founded on the basis of bicultural partnership. The Salvation Army aims to work together with Māori in all church and social service settings, involving and supporting each other.

### Protection

The inequalities that exist between Māori and Tauīwi in New Zealand cause Māori to face considerable challenges and hardships. The Salvation Army strives to see Māori protected from the social and economic causes of inequality so they can achieve the best possible outcomes for themselves in their own land.

### Participation

The Salvation Army greatly values the many Māori serving within the Salvation Army as church leaders, staff and volunteers. These individuals enrich the Salvation Army as a movement and strengthen its mission.



## Our Mission

The Salvation Army is an international movement and an evangelical branch of the Christian Church, which expresses its ministry through a balance of spiritual and social programmes. In its founding it was mobilised by God, and in its continuance is totally dependent on God for the power to fulfil its calling. Everything it does is as an offering to the glory of God and for the worship and adoration of God's name.

**The mission of The Salvation Army in New Zealand, Fiji, Tonga and Samoa is:**

### Caring For People

Salvationists follow the example of Jesus by identifying with the needy, standing alongside them and caring for people in all situations.

### Transforming Lives

Salvationists believe that God can transform people and that the resulting wholeness is experienced through belief in Jesus Christ and by the power of the Holy Spirit. This transformation is evidenced in discipleship and commitment.

### Reforming Society

Salvationists seek to express the love and power of God in the community. This calls for the challenging of manifestations of evil, injustice and oppression, and for steps aimed at their elimination.

## From Our Territorial Commander

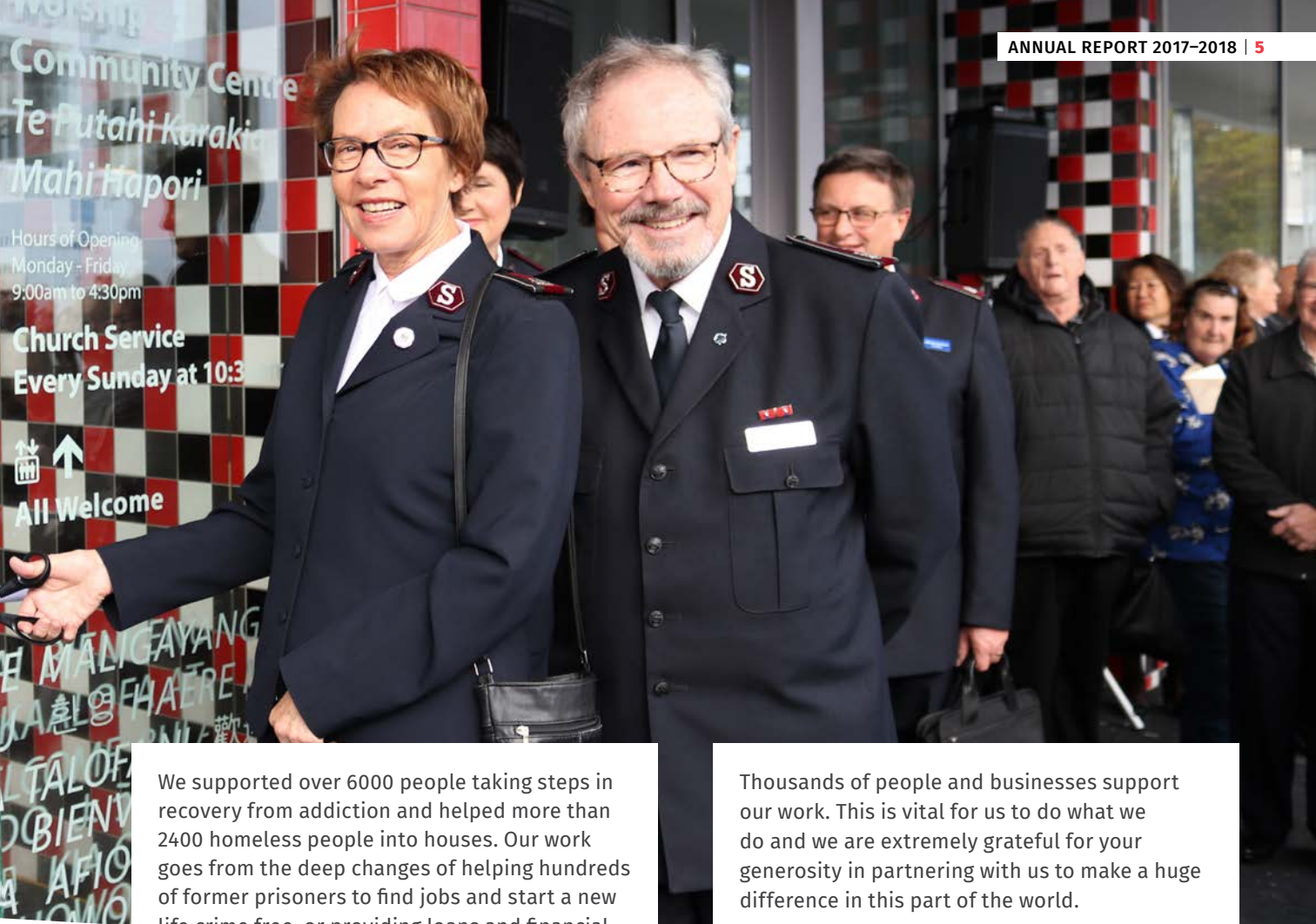
**Since its earliest days, The Salvation Army has always sought to be innovative in the way it carries out its mission.**

From its inception in England, The Salvation Army dramatically led the way on issues such as fair trade and wages, and the age of consent, while in New Zealand the Army had the first labour exchange and pioneered work with released prisoners and alcoholics. We walk in the footsteps of these ground-breaking people.

While our goal remains the same—to be people who express the radical love of God that transforms lives, mind, body and soul and changes the world—the way we do this is constantly evolving to ensure we're doing this in the best way possible.

The theme of this year's report, *Breaking New Ground*, reflects both the new ground we have broken through new projects, but also the ground-breaking transformations that we have been able to help people make in overcoming poverty, violence or lack of qualifications.

Every year our dedicated, skilled staff and volunteers work with over 120,000 people to transform lives.



We supported over 6000 people taking steps in recovery from addiction and helped more than 2400 homeless people into houses. Our work goes from the deep changes of helping hundreds of former prisoners to find jobs and start a new life crime free, or providing loans and financial mentoring to help people overcome crippling debt, to the simple practical steps of providing a meal or a listening ear.

We are proud and honoured to have been invited by the Prime Minister of Samoa to physically break new ground, by establishing The Salvation Army there for the first time. In a short time we have already seen lives changed and we look forward to seeing more in the coming years.

We have also stepped into the area of domestic violence with new programmes working to prevent violence and helping men who have been violent to restore safe and positive relationships with their children. We have broken new ground with buildings that allow us to innovate in our work and in building long-term social housing in Auckland.

When Cyclones hit Tonga and Fiji we were once again the shelter for hundreds and the hands that helped rebuild. We continue to be the emotional and spiritual support as people face the long-term impact.

This is an area we are also regularly reviewing as the region faces increasingly wild weather. The public supported our work this time through our newly established Pacific Emergency Fund and this fund remains open with a view to ensuring not only are we prepared on the ground, but we have resources to provide ongoing support.

Thousands of people and businesses support our work. This is vital for us to do what we do and we are extremely grateful for your generosity in partnering with us to make a huge difference in this part of the world.

We have been busy behind the scenes, as well, to make sure we are in the best position possible to break new ground in the year to come—from our revamped website to make it easier for 40,000 people a month who visit to engage with us, to our ongoing work on governance reform—enabling us to increase our focus on the long-term vision.

This past year has been a pleasure to share God's love and hope with all people across Aotearoa, Fiji, Tonga and Samoa.

We are looking forward with excitement to the year ahead and hope to continue breaking new ground as we serve you.

**Commissioner Andrew Westrupp**  
Territorial Commander (Board Chair)  
New Zealand, Fiji, Tonga and Samoa Territory

# Our Territory

The Salvation Army New Zealand, Fiji, Tonga and Samoa Territory is divided into seven administrative divisions or regions, with leaders appointed to manage the work in each area. Each of the Pacific Islands we operate in (Fiji, Tonga and our newly planted work in Samoa) is its own area, with New Zealand divided into four divisions. On the following pages are reflections from each of the divisional and regional leaders on the work in their areas over the year.



## Northern Division

Over this year we were excited to enhance our support for vulnerable people throughout Tāmaki Makaurau and Te Tai Tokerau in terms of both our facilities and our services.

Finding innovative ways to make the most of our resources and to add new services to help people physically, emotionally and spiritually was a focus for the year.

In response to the housing crisis we worked with the Ministry of Social Development in Whangārei to house new homeless people and support people in emergency accommodation in motels, and in south Auckland to open 50 newly built units providing short-term housing and wrap-around support for up to 200 people at a time.

We explored new ideas to support homeless people in the year ahead, including announcements that The Salvation Army would be breaking new ground, building 116 new housing units in Auckland in the next two years.

Our redeveloped facilities in New Lynn give us an excellent base from which to offer support to seniors and others in the local community. Our Albany Bays and North Shore Korean Corps (churches) worked together to ensure more effective use of our facilities in Albany for a broader section of those living on the North Shore.

We are also trialling new ways of managing our Family Stores to raise sorely needed funds to help transform local communities.

Sometimes it's about the simple things bringing joy to the community. We saw that in our new Christmas Tree Showcase where more than 5000 people enjoyed a showcase of 200 Christmas trees made by community groups, churches and schools. The event raised over \$20,000 to help us help people in need in the region.

**Majors Ian & Liz Gainsford**  
Divisional Leaders



## Midland Division

The division has been working hard this year to strengthen the relationship between our churches and social services.

While the welfare assistance we provide is hugely important in helping people, the support of a community can be a life-changing difference, providing emotional and spiritual support for people to maintain the transformations they have made.

We continue to see good work in helping those who are struggling in our region, in particular expanding our work with the homeless.

In New Plymouth, when power and water were cut from part of the town following Cyclone Gita, our emergency services team helped with the response and fed the responders. In Rotorua, we also supported emergency services staff helping people affected by flooding.

However, it is in the growing relationship between our churches and the people who come to our social services where we have seen the most ground-breaking transformations of people's lives.

Although we meet need without discrimination and without compulsion to hear the gospel message, we have seen numerous examples of people's lives being changed when they have been welcomed into a community of faith after first coming to us for basic physical needs to be met.

This has been especially evident in places such as Whakatāne, Hastings and Hamilton. In Whakatāne we have seen the number of children coming to the church double this year, continuing steady growth from previous years. Not only have these children come together to have fun and be supported to grow and thrive, but we have also seen families who, despite not always sharing the same religious beliefs, have formed a community that strengthens each other.

**Captains Paul & Raewyn Gardner**  
Divisional Leaders



## Central Division

This year has been a year of building, both of physical buildings and the building up of people to strengthen the work we do in the lower North Island.

We have increased the number of transitional housing places we have, housing and helping homeless people with wrap-around support and services. This work is seeing growing numbers of families helped to get into new longer term homes.

We also put a focus on building up our staff in social service roles. A significant training schedule has seen these staff updated with best practice development, which has been reflected in greater professionalism that honours those that we serve.

In May, we celebrated the opening of our new Salvation Army Worship and Community Centre in Newtown. A dream from many years ago was fulfilled, providing people in this region a single place where various Salvation Army services work together to ensure they get the best support we can offer for mind, body and soul.

We are further building in Woodville and Masterton to replace an earthquake-prone building and repair another—strengthening buildings which will support our services in those centres.

This year also saw the establishment of an inner-city ministry to the homeless on the streets of Wellington. A full-time staff member meets daily with people and assists them to access support from a range of NGOs and inner-city agencies, as well as what we can offer. It is encouraging to see the collaboration with the various agencies seeking to address the needs of those who live in the streets of inner-city Wellington.

**Captains David & Denise Daly**  
Divisional Leaders



## Southern Division

It has been a year of change for The Salvation Army in the South Island as the division welcomed a new leadership team, but strong work has continued.

The new team members enjoyed a short season of orientation with visits to all centres within the division before quickly settling into their new roles and responsibilities. We have been grateful to the division for our welcome and greatly appreciate the dedicated work that is being offered in service for the people of the South Island.

The rising cost of living and housing challenges have been driving deep need among the most vulnerable in the South Island. This has seen the people coming to us needing more intensive support. We have responded by expanding our housing work and increasing social work support to seek longer-term transformation in people's lives.

In Dunedin, we are pleased to see growth in our Dunedin City Corps, which will be planting a second congregation, meeting at night and incorporating a café facility to reach a different sector of society.

We have also seen progress on relocating our work in Queenstown as our present congregation and services have outgrown their building.

Our newly refurbished Linwood Corps and social service centre building in Christchurch was re-opened by the territorial leaders, marking a fresh start to one of our busier centres after necessary repairs.

On a personal note, it was very moving for us as new leaders and new to the country to be welcomed into our role with a pōwhiri at Rehua Marae in Christchurch.

**Majors Christine & Earle Ivers**  
Divisional Leaders



## Fiji Division

The Salvation Army in Fiji continues to be a haven for people in the face of storms and turmoil.

Over the year, we have continued to support children, homeless youth, prisoners, women escaping domestic violence, people battling addiction, and those struggling with poverty.

Cyclones Gita and Josie brought significant flooding to the western region of Fiji. In the areas around Nadi and Saweni we provided shelter to more than 100 people affected by flooding from the cyclones and heavy rain.

We visited the worst affected corps after Cyclone Gita, including Tavua where we were told that the Government will be moving whole villages to safer areas that will be less likely to flood. Our corps officers continue to offer pastoral support to these villages at this time of turmoil.

In March, we were officially welcomed as the new divisional leaders, and our officers (church ministers) gathered for a time of celebration and strategy meetings. Over the next month some engaged in a leadership development course to support their work.

For the first time in five years we saw young people from across the country gather, with 270 young people overcoming floods and sickness to meet together at the end of April.

At Easter we were surprised by a visit from Fiji Television to our Suva Central Corps where Major Alister Irwin was given the honour of giving a message that was broadcast throughout Fiji on the 6pm news.

On a lighter note, a personal milestone was also celebrated in April as we honoured Major Sainivalati Toganivalu for 45 years contributing to brass bands in Fiji.

**Majors Alister & Anne Irwin**  
Divisional Leaders





## Tonga Region

This year we celebrated many milestones as people we care for broke new ground and we supported our people as we were battered by Cyclone Gita.

The Salvation Army's corps in Tonga are built as cyclone shelters and we were able to shelter about 200 people during the cyclone, and help them back into their homes.

Thanks to the support of Salvationists and donors to our Pacific Emergency Fund we were able to provide 120 care packages to people struggling in the weeks after the storm. We continue to support communities through the recovery and make preparations for future storms.

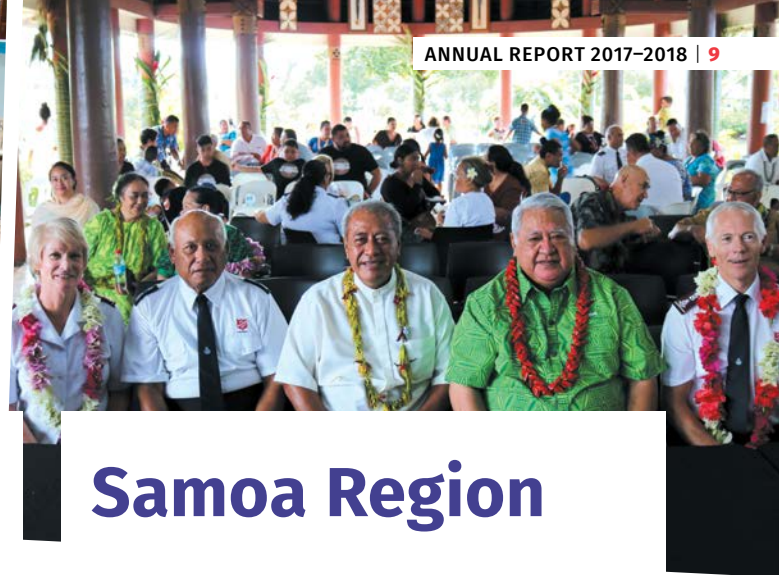
We celebrated as 58 people graduated from our addictions programme and as 26 children graduated to primary school from our two kindergartens. It was an honour to have the two grandchildren of the King and Queen—including a future king of Tonga—among this group who we have been able to nurture through their earliest years.

Our after-school programme, set up to support children who were home alone after school, worked with 55 children.

Our Women's Ministries blessed us this year with a huge fundraising effort, funding kitchen equipment for all six corps. This will increase our ability to support our congregations and the community.

The Salvation Army's work in Tonga has been generously supported by the Army in New Zealand and internationally. However, in a sign of our growing status in the community, for the second year we saw an increase in giving to our work, and almost all of our centres met their target to raise 20 per cent of their budget within Tonga.

**Captains Malia & Sila Siufanga**  
Regional Leaders



## Samoa Region

It was a momentous year for us as we pioneered the establishment of The Salvation Army in Samoa—Autau O le Fa'aolataga.

Our work began in November and we arrived in Samoa in February 2018. Captain Miriama Simanu, a Samoan officer working in New Zealand, was appointed as corps plant officer.

We officially started work in Samoa on 12 February and it felt fitting to hold our first church service on Pentecost Sunday, with more than 40 people attending as we marked the day the Christian church was born, as well as our birth as a church in Samoa.

We have formed strategic partnerships with other organisations and we have signed memorandums of understandings with key partners in the Ministry of Justice and Courts Administration, Goshen Trust Mental Health Services and Samoa Victim Support Group.

In June, we started addiction services work run by two qualified and experienced Pacifica clinicians. We have 50 people signed up to start treatment in the early months of the next financial year.


We were able to secure a multi-purpose building where we have also started a daily drop-in centre and basic welfare services together with our addictions treatment and church. We ended the year looking forward to our official opening in August with the prime minister and our territorial leaders set to attend. As a part of our work we will look at supporting initiatives to address domestic violence, which a government report has established as a major issue in the country.

Many people have made spiritual commitments and two people have come to faith in Christ.

Lives have been impacted and transformed by 'the Army that brings life' in Samoa.

**Lieutenant-Colonels Jenny & Rod Carey**  
Regional Leaders

*This year we provided*

**62,885** 

FOOD PARCELS TO

**30,309**

FAMILIES & INDIVIDUALS

**17,403**

MEALS SERVED AT



**495**

COMMUNITY MEAL EVENTS



**6500**

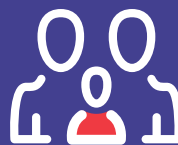
HOURS OF CHAPLAINCY SUPPORT  
*to Education & Employment students*

**2404**

PEOPLE WITH ACCOMMODATION



*in short or long-term housing  
with wrap-around support*



**118**

FAITH COMMUNITIES

*attended by*

**10,000**

PEOPLE EACH MONTH


**54,404**

INSTANCES OF SOCIAL WORK/COUNSELLING TO


**6801** 

FAMILIES & INDIVIDUALS

**17,262**   
**COUNSELLING SESSIONS** for New Zealanders with  
 addictions to alcohol, other  
 drugs and harmful gambling

  
 WORK TRAINING &  
 EDUCATION PROGRAMMES  
 FOR **2047** PEOPLE

 **9226**  
 PROVISIONS OF PRACTICAL  
 ASSISTANCE TO **6134**  
 FAMILIES &  
 INDIVIDUALS

**15,597**   
 BUDGETING SESSIONS TO **5583**  
 FAMILIES & INDIVIDUALS

 **9000**  
 VICTIMS, DEFENDANTS  
 & FAMILIES WITH  
 SUPPORT AT COURT

**\$450,000**   
 WORTH OF ITEMS FROM OUR  
**134** FAMILY STORES TO PEOPLE  
 IN EMERGENCY SITUATIONS

*support for over*

**120,000**  
*people*



## Community Ministries

**The Salvation Army's 68 Community Ministries centres operate on the frontlines of the fight against poverty and support the marginalised in New Zealand.**

Through services such as food parcels, budgeting advice, social work, youth development, and emergency and transitional housing, Community Ministries staff work with those affected, helping them out of urgent situations and to build a plan to transform their lives in the long-term.

It also offers counselling, parenting courses and its highly regarded Positive Lifestyle Programme, teaching practical life skills.

This year Community Ministries broke new ground with its first family violence related programmes. In March, it launched Breakthrough, a nationwide programme, working in partnership with Parenting Place, to help fathers with a

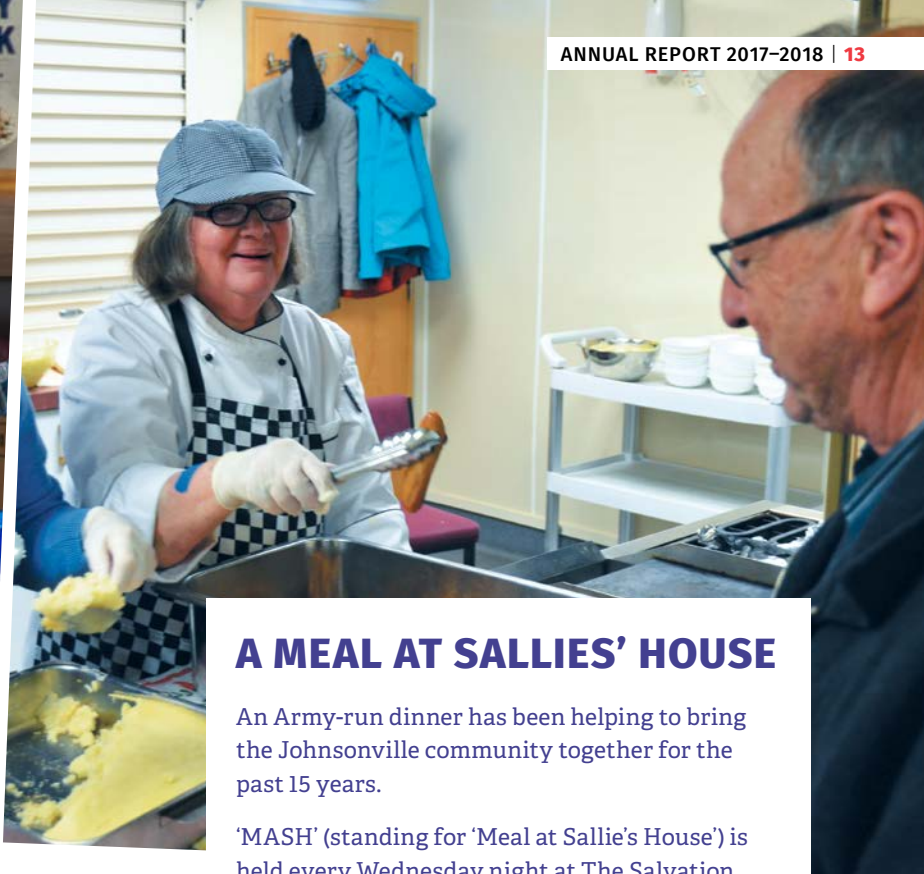
history of violence who wish to restore their relationship with their children. The Army's Manukau Community Ministries centre also set up a preventing family violence programme working with men in south Auckland.

This year saw the largest number of people seeking The Salvation Army's help with the basics of life since the height of the recession. This included a rise in people in low-wage employment needing Salvation Army support, as a growing number of New Zealanders struggled with the rising cost of living, on top of the impacts of the housing crisis.

Regional areas continue to see growing demand as people move out from major centres to find cheaper accommodation.

As part of its work to help people make long-term changes to transform their lives, this year Community Ministries increased the number of people it helped through social work, financial mentoring and advocacy. These services help people to access the full support available, and to set goals and build independence to maintain positive changes.

About 68,000 children rely on Community Ministries each year for basic needs and the year saw a focus on ensuring families with children



## A MEAL AT SALLIES' HOUSE

An Army-run dinner has been helping to bring the Johnsonville community together for the past 15 years.

'MASH' (standing for 'Meal at Sallie's House') is held every Wednesday night at The Salvation Army's Johnsonville Corps in Wellington. About 65 to 80 people attend, sitting at communal tables to chat and there is often a guest speaker or entertainment such as live music.

People typically hear about the dinner through contact with The Salvation Army's social services or from other local social service agencies. Lots of 'regulars' attend, including single mothers with young children, homeless people seeking a warm meal, and elderly people who have no family living in the area, MASH cook Diana says.

'A lot of people come here for the food. I've had people tell me it's their only chance to eat a proper meal for the week. Others come here for companionship—a chance to engage with others and build a support network.'

Diana first attended MASH 14 years ago, with her son who had recently returned to New Zealand.

'He'd had a bit of drama in his life at that time, and through MASH he was able to meet some new friends and support people from the community to help him get through it.'

Diana is an experienced cook and after seeing the difference MASH made for her son and others, she didn't hesitate to join when the job of MASH cook became available. Fourteen years later, she's a regular fixture at every meal.

'I get a lot of enjoyment out of it, and it makes a big difference to those who come. I know many of the guests really look forward to it.'

were helped, working collaboratively with other agencies to give these families the best opportunities to break the cycle of poverty.

The Army also more than doubled the number of low-or-no-interest loans it provides through its Community Finance Scheme—giving out 526 loans. The scheme—run in partnership with Good Shepherd, BNZ Bank and the Ministry of Social Development—provides loans to people at risk of using high-interest lenders. Where a person is ineligible for a loan, staff will meet with them to discuss their finances and provide advice. This year staff supported 1735 people this way.

This year we provided

 **62,885**  
FOOD PARCELS TO  
**30,309** That's an  
average of  
2 parcels  
per client  
FAMILIES & INDIVIDUALS



## Housing

**In response to the housing crisis The Salvation Army has stepped up to house more people and to provide support, allowing them to rebuild independence and a new life.**

This work is divided between short-term transitional housing and long-term social housing.

By the end of this financial year The Salvation Army had 577 transitional housing units available for short-term housing. Over the year, it housed 2022 people in its transitional housing and successfully transitioned 1222 people into new long-term homes. It added almost 200 units from the previous year and is looking at small further increases in the next financial year.

The Army works closely with the Ministry of Social Development on its transitional housing, providing 12 weeks of housing to individuals and families. In March, the Ministry opened 50 newly-built transitional housing units in

Manurewa to be run by The Salvation Army, with space to house and help around 200 people.

Highly-trained staff provide wrap-around support, helping people address reasons that contributed to their homelessness and continue to support them in their new homes.

As part of this housing the Army has dedicated centres in Auckland and Christchurch to work with individuals often with serious and complex needs including mental or physical health, legal trouble, family breakdown and addictions. In Auckland this year this service has partnered with Te Kooti o Timatanga Hou—The New Beginnings Court to support homeless people who come before the courts.

It also runs intensive transitional housing programmes for families facing urgent needs, such as the likelihood of intervention by Oranga Tamariki, with support to build life skills for a stable future.

The Army has 331 social housing units throughout New Zealand, providing long-term subsidised rentals to 382 people.

This social housing is mainly for people over the age of 55 who are in need of urgent assistance. Often these tenants are low-income people who



face homelessness when they retire, or who find themselves suddenly unable to work through illness or injury.

Social housing tenants are supported by staff—mostly retired Salvation Army officers—who live nearby. They connect tenants with services and work to build friendship and develop a strong sense of community in the social housing villages. A tenant survey this year showed well over 90 per cent were satisfied with their housing and support.

Building continued on 50 new social housing units in Royal Oak in Auckland, due to be completed in June 2019. Plans are underway to build a further 66 units in Auckland, and additional units in Hamilton and Wellington by mid 2020.

*This year we provided*

**2404** 

**PEOPLE WITH ACCOMMODATION**

*in short or long-term housing with wrap-around support*



## ALEX'S STORY

The view Alex looks out onto today is in stark contrast to his previous accommodation—a small, windowless basement without room to even stand up straight.

Alex moved to New Zealand from his native Brazil in 2004 and worked as a tiler, with his skills seeing him in solid demand in the building industry.

But in 2015 he was diagnosed with brain cancer, which left him unable to work. He also lost his accommodation and with his meagre income and health issues, the only housing he could find was a basement.

'It was three metres square with no windows, natural light or even a lock. The ceiling was so low that I had to hunch over just to walk around inside, and I had to knock on the upstairs door to use the bathroom.'

After almost a year of living in the basement, The Salvation Army found him a home in an Army-owned social housing unit in Sunnyvale, supported by Mission & Tenant Support officers Majors Harold & June Robertson.

Alex says that initially he struggled to believe he'd been 'rescued' from the basement.

'It was only after I asked Harold how long I could live in the unit for, and Harold said "Alex, you can stay here forever" that I started to feel like I truly belonged here.'

'The Salvation Army gave me a place where I could sleep without fear, so I have no words to say how grateful I am to them. I lost lots of good stuff in my life because of this condition, but the Army gave me a place to live out my days with dignity—it changed my life.'



## Education and Employment

**The Salvation Army Education and Employment provides training, education and support into work for those facing some of the biggest challenges in gaining qualifications and entering the work force.**

It was a year of expansion and change for Education and Employment. During the year, the service grew the number of people it provided training to by 40 per cent, working with 2047 people in 24 locations, up from 21 locations last year.

Its major area of new work began in August when it began a programme in 14 centres around New Zealand supporting 500 released prisoners a year into work. Staff work with people for 10 weeks before their release and with employers, providing training, matching people with a job, and supporting them and their employer once they are in work. This new contract followed

a successful pilot programme that has run in Northland since 2014, and a similar programme in Christchurch working with The Salvation Army's Reintegration Services.

In its education programmes, the year saw a return to a focus on trades and an emphasis on service sector courses as vocational trade training, in response to changing job market and learner needs. These programmes work with 16- to 19-year-olds who have left mainstream education. Education programmes include mechanical engineering, construction, cookery, early childhood education, computing and tourism. Its employment courses include driver training and care for the elderly. This year the service added a new course in animal care and began offering horticulture for the first time in five years.

Education and Employment also offers STAR courses for high school students to complete part-time vocational training and gain credits towards NCEA Level 2. It also offers English as a Second Language courses to refugees and new immigrants in west and central Auckland. It continues to run two Booth Cafés in Auckland and Dunedin providing practical work experience for hospitality and STAR students.

Many learners come from disadvantaged backgrounds, have low levels of literacy and





## BACK INTO THE WORKFORCE

For the past 10 years, Carol Richard has been helping people like Tim to change their lives in the far north.

Carol teaches in The Salvation Army Education and Employment's 12 week Back to Work programme, for people who have been out of employment a while and are struggling to get back in. It has a 70–75 per cent success rate placing people into jobs.

'Our clients are usually referred to us from Work & Income,' Carol says. 'We see a lot of solo mums and dads, people out of work for many years who are desperate to get back in the workforce.'

For Tim it was his confidence holding him back. 'I struggled with confidence all the way through, job interviews were an incredibly scary thought to me' he says.

Carol slowly built Tim's confidence and helped him realise his capabilities, then when he was ready the team found him a sympathetic employer and he was able to ease himself into a handyman role, giving him a vital sense of achievement.

Carol continues supporting people for three to 12 months after they get work and the job set Tim going on a new path.

As his confidence grew, Tim has gone on to set up a business growing vegetables for a local restaurant.

'The classes were very helpful and they really seem to work; they're more personal, you're not just a number, like it feels with some, they treat you like a person. Carol is really good with people, she convinced me that I could get through this and into a job—she has such a good heart and really takes time to help people.'

numeracy, and health and addiction issues. Education and Employment's courses are tailored to help overcome these challenges and this year added an increased emphasis on helping learners gain practical life skills. They are supported by Salvation Army chaplains or mentors and help from other Salvation Army services where necessary.

Education and Employment is a significant provider of education and employment support for Māori and in 2017, more than half of Education and Employment's learners were Māori. The service continues to work to keep courses culturally appropriate including introducing specific Māori elements.

*This year we provided*

**WORK TRAINING & EDUCATION PROGRAMMES FOR**

**2047 PEOPLE** 

*That's a 40% increase from last year*



## Addiction Services

**The Salvation Army's highly-respected addiction treatment work in the South Pacific continued to break new ground as it expanded into Samoa this year.**

The Army was asked to set up this programme by the Prime Minister of Samoa and work officially began in June. This added to addictions work started in Fiji last year and the Army's well-regarded programme in Tonga, which saw 58 people graduate this year.

In New Zealand, its Addiction Services are divided between Bridge, working with people with alcohol and other drug addictions and Oasis, helping people suffering from gambling harm.

Highly-trained Bridge staff helped 5523 people over the year, through day and intensive residential programmes. A study by the University of Otago shows Bridge success rates are among the best in the world.

Thoughts:  
Feelings:  
Actions:

This year, Bridge partnered with government and social service agencies in two pilot programmes in Northland, the award-winning Te Ara Oranga programme combatting methamphetamine, and an intensive programme helping young people into work.

Bridge also works with the Department of Corrections, providing addiction treatment to people on short prison sentences where addiction contributed directly to their offending. Staff work with people in prison and after release. This programme has been running for four years and continues to deliver good results, directly reducing reoffending.

Māori made up 41 per cent of Bridge clients and 39 per cent of Oasis clients, growing for the fourth year in a row. As part of ongoing work to improve services to Māori, The Salvation Army appointed its first national advisor for its addictions, housing and post-prison reintegration work.

Oasis was contracted by the Ministry of Health to set up and maintain New Zealand's first national database of people excluded from multiple gambling outlets. The database will help clients and provide information to understand the scope of gambling harm better.



Oasis helped 958 people directly impacted by harmful gambling and delivered a further 1268 brief interventions in the community.

It is looking at developing a suite of online services and is providing after-hours appointments, including trialling Saturday clinics in Auckland and Christchurch. It plans to enhance its focus on supporting whānau impacted by harmful gambling.

Oasis runs public health activities to prevent and minimise gambling harm at the national and community level. It participates in the development of health public policy and supports gambling venues to provide a safe gambling environment. It also works with businesses, community groups, health and social services to raise awareness, build resilience, and effectively screen for gambling harm and refer people to get the help they need.

This year we provided

**17,262**

**COUNSELLING SESSIONS**

to New Zealand clients



## EMBRACING POSITIVITY

Natalie thought she'd miss alcohol forever. But more than two years later, life is better than it's ever been.

'On my day one of giving up alcohol, my eldest daughter was in hospital with anorexia, my youngest was an angry nine-year-old, my finances were a mess, my career was just hanging in there, and anxiety and depression were taking turns to lead this whole miserable dance.'

In her mid-40s Natalie says she'd been binge drinking most weekends since her early 20s and things had got worse. Despite warnings, she thought alcohol was helping her cope.

'It wasn't until my daughter was admitted to hospital with anorexia that I realised something was undeniably wrong. I Googled 'help for alcoholism' and The Salvation Army Bridge came up.'

One of the biggest lessons she learnt on the Bridge programme was the way alcohol fooled her, she says.

'All the things that had made me drink—the anxiety, bouts of depression, feeling unworthy or that life had dealt me a bad hand—when I stopped drinking, they went away. I also picked up some good psychological tools to change my behaviour.'

Two years later, her daughter is back to a normal weight and eating well, her son is happy and loves school again and she's thriving at work.

'Before, I was good at things but didn't have a lot of passion for them. Now I feel good and like I'm making a difference. I've discovered my true nature is one of happiness and positivity. I thought I would miss alcohol forever. I'm lucky I got to discover that isn't the case.'



## Church Life

**The Salvation Army's social work is part of its expression as a Christian church seeking to live out its faith in God.**

The Salvation Army has 118 faith communities in New Zealand, Fiji, Tonga and Samoa. About 7300 people attend a Salvation Army church service weekly and about 10,000 people attend at least once a month. This includes different worship expressions outside of Sundays and the Army's Recovery Churches for people recovering from addiction.

In New Zealand, The Salvation Army Māori Ministry is a vibrant and growing segment of the church, encouraging and developing the place and expression of Māori within Te Ope Whakaora, building cultural awareness and ties with the wider Māori community.

The Salvation Army also has two Korean corps in New Zealand and across the territory at least eight languages can be heard in Salvation Army church services every week, including Mandarin and Hindi.

Along with hosting faith communities, The Salvation Army's church buildings are designed to serve the wider community. Buildings often host community groups and events. Each corps also runs activities and services for their community ranging from sports, youth and family events to music classes, community meals, parenting programmes, life-skills courses and language classes.

The Salvation Army's social services are often part of the same building as the church, particularly the Army's Community Ministries centres which provide welfare support to thousands. The Army opened its first purpose built building to house multiple service in Newtown, Wellington, in June. The building houses addictions counselling services, community ministries, a Family Store, Early Childhood Education Centre and a church, and its facilities can be used by the community. The new buildings replaced several ageing and earthquake-prone buildings.

The Army's buildings in Fiji and Tonga and some in New Zealand are built as emergency shelters to be used during or after natural disasters. In both Fiji and Tonga this year the Army opened its doors to provide shelter for more than 250 people during cyclones and floods.



The Salvation Army runs Booth College of Mission, which offers tertiary-level Christian Studies courses to the public, as well as training Salvation Army ministers. Its Centre for Leadership Development runs short courses that help upskill people in aspects of Salvation Army work and Christian living. The Salvation Army is one of a group of charities working with the University of Otago to develop a Masters of Faith-Based Leadership and Management, due in the next financial year.

*This year we provided*

**118 FAITH COMMUNITIES**

*attended by*



**10,000 PEOPLE EACH MONTH**



## TRANSFORMED BY LOVE

A community of love and acceptance helped Leosa transform her life.

Originally from Samoa, Leosa moved to Auckland with her husband and 11-month-old baby when she was 21.

'In 2004, my beautiful life was shattered. My husband died of cancer. I had a stroke at the same time due to stress. Three months later, my oldest son, who has rheumatic heart disease, had a series of heart attacks.'

Five years later, re-married and days away from the birth of her second child, Leosa found The Salvation Army. 'My husband had been arrested and I couldn't drive due to complications with the pregnancy. I had a small child with me and no money for food or a taxi.

I remember thinking, "I'm sure there's a Salvation Army around here somewhere." I started walking and found myself at The Faith Factory (Waitakere Central Corps). The people were so welcoming. I immediately felt a sense of love and acceptance.'

The church provided Leosa with practical support, and a community that cared for her as she faced up to some tough times.

'I used to be severely depressed. Hearing a woman speak one Sunday about how God had helped her opened up a space in my heart to face things in my own life that I'd never told anyone.'

Today, Leosa is giving back as a volunteer at the church and through a women's rugby club.

'I want to make sure they don't go through what I've been through. I want to be a safe person for them to turn to. Being a part of The Salvation Army has given me so many opportunities.'



## Social Policy & Parliamentary Unit

**The Salvation Army's Social Policy and Parliamentary Unit produces research and advocates on behalf of the poor and marginalised.**

The unit's work is highly respected and consistently influences the public debate and change. Its work focuses on five key areas of housing, children, social hazards, work and incomes, and crime and punishment.

It produced four peer-reviewed research reports in the past year covering social housing and aged care, alongside its tenth annual *State of the Nation* report. It also produced its first *State of Our Communities* report, designed as a partner to *State of the Nation*, offering a grassroots view of individual communities by surveying residents on their positives and concerns.

The *State of the Nation* report *Kei a Tātou—It Is Us* assessed social progress for the year and trends for the 10 years of *State of the Nation*. The report raised concerns that strong economic growth was not reaching the most vulnerable as wages failed to keep pace with living costs despite a steady rise in employment.

**“The unit's work is highly respected and consistently influences the public debate and change.”**

This was also reflected across the decade alongside falling crime rates, while the rate of incarceration continued to climb and there has been little change in child poverty and youth unemployment.

The inaugural *State of Our Communities* report was launched at Parliament in November by MPs from each of the three community surveyed, Linwood, Papakura and Porirua and received high levels of media and public attention.

The unit's *Taking Stock* report assessed social housing availability, estimating that the country will need 2000 social houses a year to keep up with demand. While its *Finding a Better Balance*, report produced in partnership with St Andrew's rest home Auckland, highlighted a likely future shortage of aged-care workers due to immigration visa changes.

It also held its fifth Just Action conference, made submissions on legislation affecting justice, housing, addiction and mental health and was consulted by and met with national leaders and community groups to about these issues.

The unit has run the Just Action conference since 2008 bringing national and international speakers together to discuss, debate and inspire socially just solutions for some of New Zealand's toughest social and economic problems. This year's conference on the theme of a just future was attended by 220 people with speakers including former young New Zealander of the year Rez Gardi and economist Shamubeel Eaqub.

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Download Social Policy & Parliamentary Unit's reports at [salvationarmy.org.nz/SPPU](http://salvationarmy.org.nz/SPPU)

# Emergency Services

**The Salvation Army Emergency Services works on the frontline to help those affected by crisis and the first responders in New Zealand, Fiji Tonga and Samoa.**

The Army was active in providing shelter and helping people in Tonga recover after Cyclone Gita hit on 13 February.

Salvation Army corps buildings in Tonga are designed as emergency shelters for cyclones and provided food and shelter for about 200 people on the day Cyclone Gita hit and for a week afterwards. Teams also made sure people were leaving to weather-proof homes, including helping with repairs to some, and were involved in the general clean up from the storm's physical damage. They visited communities around the island, giving out 120 care packages and continued to provide psycho-social support through visits and church services beyond the end of the financial year.

**“The Salvation Army provided food and shelter for about 200 people on the day Cyclone Gita hit and for a week afterwards.”**

In Fiji, the Army also provided shelter to people who needed it during Cyclones Gita and Josie, and provided shelter to about 100 people affected by flooding in Nadi and Saweni on three different occasions between February and May.

In New Zealand, Emergency Services helped staff water tanker sites in New Plymouth when damage from Cyclone Gita left parts of the city without power and water. It provided meals to 375 people working at those sites and supported a family of six who were forced out of their home by storm damage.

In April, the service was heavily involved in the 50th anniversary commemorations of the

*Wahine* disaster. It provided food and drink for 800 people attending commemorations—reprising one of the major roles Salvation Army officers and church members played during the disaster. While in May, Emergency Services staff supported 40 first responders following flooding in Rotorua.

The service in New Zealand works closely with Civil Defence and has a range of responsibilities under the National Civil Defence & Emergency Management National Plan. The team is on 24-hour standby nationwide and trains regularly attending Civil Defence exercises and meetings. It is equipped with catering trailers, generators, lights and other equipment and has an agreement with Civil Defence and Emergency Services to support first responders, as well as those impacted by the emergency.





## Chaplaincy

**The Salvation Army's chaplains provide a listening ear and guidance across the Army's services and into the wider community for people who are struggling.**

Salvation Army chaplains work in courts, prisons, housing, education, hospitals, addiction treatment, with the elderly, at the Army's Blue Mountain Adventure Centre and even at Nadi airport, Fiji. Four Salvation Army chaplains support patients and families at Marlborough Hospice. The Army also has two police chaplains and two military chaplains.

During the year, the Army's ground-breaking racing chaplaincy service expanded from work centred in Christchurch to cover the South Island.

Chaplains are a major part of The Salvation Army's work with homeless people, those battling addiction and their families, and newly-released prisoners. Fifteen chaplains provide

support to these services. They meet with people for one-on-one sessions and run the Bridge service's spiritual awareness classes, and the Army's popular Recovery Churches for past and present Bridge clients who are on a spiritual path to meet together. This spiritual component was noted as a key part of Bridge's world-class success rates in a study by the University of Otago.

More than 9000 defendants, families and victims at 11 courts in New Zealand and Fiji were supported by Salvation Army chaplains this year. The chaplains also took part in restorative justice conferences, helped with the preparation of court reports, and provided advocacy and support to access wider Salvation Army services including welfare support and Positive Lifestyle Programmes for 805 people.

The Salvation Army is one of nine members of Prison Chaplaincy Services Aotearoa New Zealand and works with five prisons in Fiji. During the year, Salvation Army prison chaplains visited 1343 prisoners and more than 1000 court and prison staff. They also supported 115 prisoners on release.

The Army's Education and Employment students were supported by 15 chaplains working in 17 centres. The chaplains spent nearly 6500 hours working with students and staff, including crisis intervention for 177 people and arranging welfare support for a further almost 200 students. These students often face significant barriers to learning and life difficulties, and appreciate having a person to provide a listening ear and guidance.

*This year we provided*

**6500 HOURS**  
**OF CHAPLAINCY**  
**SUPPORT** to Education & Employment students





# Reintegration Services

**The Salvation Army's Reintegration Services works to give released prisoners a fresh start and make society safer.**

The Army's Reintegration Services works in nine centres helping people on their release after two or more years in prison. During the year Reintegration worked with 574 people, with plans to increase this service again next year. It also maintains support for people it has worked with in the past, for as long as they wish.

Having somewhere to live is a key barrier for many people leaving prison. Reintegration works with people in their own accommodation, but for people who have nowhere to go on leaving prison, it provides accommodation for three months after release and helps them find somewhere to live with continuing support. The service increased the number of houses it has available this year to 74, meaning it can house 96 people at any one time.

**“ For people receiving this support, 76 per cent stay out of prison for more than 12 months—a higher success rate than those on general release nationally.”**

Establishing basics like a bank account and doctor are also key foundations to successfully restarting life that can be difficult for people leaving prison.

Reintegration Services staff work closely with over 30 social agencies, community groups, businesses and landlords in their community to address these and other barriers. For people receiving this support, 76 per cent stay out of prison for more than 12 months—a higher success rate than those on general release nationally.

Reintegration also works in partnership with The Salvation Army Education and Employment in Christchurch to help people leaving prison get into the workforce by providing wrap around support and training.

A big area of work this year came in its new programme helping mothers reconnect and build healthy and safe relationships with their children. The programme began in April 2017 in Auckland, Gisborne, Wellington and Christchurch providing support and education to women, as well as accommodation where children are able to stay with their mother, where safe and appropriate. It was contracted to work with 40 women but exceeded that, almost doubling the number of women it helped.

During the year Reintegration added three dedicated beds for people on electronic bail, including one each in Auckland and Christchurch reserved specifically for women.

Another growing area of work is with people who have been deported back to New Zealand following completion of a prison sentence overseas. The Salvation Army works in partnership with the New Zealand Prisoners Aid & Rehabilitation Society to provide this support.





## Children & Youth

**Inspiring children and young people to break new ground in their lives and achieve to their maximum is a key part of The Salvation Army's work.**

An expanded Ministry of Youth Development contract saw the Army almost double its volunteering, leadership and community development programmes for young people. New programmes in Kāpiti and Whangārei were added to its work in Feilding, Waitakere and Wellington, providing programmes to 470 young people aged 12–24.

A new Just Brass programme, providing free brass instruments and music lessons to pupils who would otherwise be unable to afford them, opened in Palmerston North, adding to its programme with two low-decile primary schools in Christchurch.

The Army's Aspire youth development programme continued into its fourth year helping over 500 at-risk 11- to 16-year-olds in 16 locations through self-development, community projects and outdoor adventure camps.

Salvation Army youth and children's workers run regular Sunday and weekday programmes, while more than 2000 children attended Army-run camps and sports days, including its popular Amplify camp providing professional tuition in a variety of creative arts.

The Salvation Army runs four Early Childhood Education Centres in New Zealand and partnered with the SPACE NZ Trust to provide programmes helping parents with newborn babies at five centres around the country.

**“Youth and children's workers run regular Sunday and weekday programmes, while more than 2000 children attended Army-run camps and sports days.”**

In Christchurch, the Army's school support work, which began after the earthquakes, continued in one low-decile school and Army staff maintain links with four further schools, coaching sports teams, taking music classes and running community events.

Training and upskilling of these leaders is a focus and 21 leaders were engaged in full or part-time study to become professional youth or children's workers, while 144 youth and children's workers attended a weekend training conference in July.

All Army staff who come into contact with young people aged zero to 19 through their work are required to complete child protection awareness training. During the year, a half day training was introduced to ensure more staff were trained in the key information. Approximately 450 staff received basic or intensive training during the year. More than 1000 staff have been trained in the two years since the Keeping Children Safe policy came into effect.

In recognition of the increasing cultural diversity in Salvation Army youth and children's programmes the year saw work on ensuring best practice in working with diverse communities.

This included increasing partnership with Māori, and training on engaging with Pasifika youth.

# Senior Support

**Alongside its care for others across society The Salvation Army is committed to supporting older people into and through the later stages of life.**

As the population ages, The Salvation Army is assessing new ways it can help older people. During the year the Army held its Senior Services conference. The conference—held every two years—gathers staff and outside experts to discuss senior services, challenges and innovations to provide the best support and care for this growing area.

One area of concern is the isolation many elderly people face as families become increasingly spread out.

The Salvation Army Senior Services run Friendship programmes in seven cities, which connect isolated elderly people with a friend. These volunteers are carefully matched with the elderly person to ensure they share common interests or will get along well.

**“The Army has accommodation in 23 towns across New Zealand for people aged 55 and over who are homeless or at risk of becoming homeless.”**

In addition to spending time catching up weekly with the older person, the volunteers also provide practical assistance such as transport to appointments or events. This service has proved popular both with the elderly people involved and with their families, especially those in different cities or countries, who often take comfort knowing there is another person looking out for their loved one.

In a similar way, The Salvation Army’s churches also run groups for older people. These groups meet regularly for a variety of social activities, arrange visiting speakers who entertain, inform

and connect the group with other support services. Along with a community of peers these groups also provide spiritual support for those who wish.

The Army has accommodation in 23 towns across New Zealand for people aged 55 and over who are homeless or at risk of becoming homeless.

It also runs Marlborough Hospice, which last year provided professional palliative care to 221 people. While the hospice cares for dying people of all ages, the majority of its clients are elderly. It includes a six-bed in-patient ward to provide respite care, but most clients are cared for in their own homes with staff travelling across the Marlborough region to visit patients. In addition to providing medical care for the dying, Marlborough Hospice staff also support their families.

Four Salvation Army officers provide chaplaincy support to the hospice, giving an extra listening ear and helping hand as patients and families navigate a difficult emotional time. The hospice supported an average of 100 people a month over the year.





## Family Stores

**The Salvation Army's Family Stores are one of the main ways the public connect with the Army and support the Army's work.**

Salvation Army Family Stores sell donated second-hand goods, with the surplus generated by stores going directly to fund Salvation Army services in each store's local community.

This year saw a small increase to 134 Family Stores—meaning Family Stores now have the largest non-food retail footprint of any chain of stores in New Zealand. The year also saw a small but steady increase in funds generated by the stores.

During the year the Army launched its new national Family Store strategic plan looking at the business and how it develops in the future. It considers ways to grow sales and improve links between Family Stores and Salvation Army services. It is the first time The Salvation Army's Family Stores have had a national plan to maximise the impact they have nationally.

This is a major focus as at least half of The Salvation Army's services receive funds from Family Stores. Those services can include budgeting, counselling, housing, and life-skills, along with supporting churches running pre-school, children and youth groups, community meals and maintaining buildings for public use and as Civil Defence emergency centres.

Family Stores also work together with Salvation Army churches and social services to assist people in need, where it is appropriate. During the year, Family Stores provided more than \$450,000 worth of items to people in emergency situations such as after a house fire, those being helped out of homelessness or recovery from addiction.

The stores employ more than 600 people and provide volunteering opportunities to about 1500 more. This can include working with people with disabilities that prevent them from achieving full-time work and with retirees who wish to keep giving back to the community.

Some stores also work with people on community work sentences, in youth and education and employment programmes, and people who have been out of work for a long time and looking to get back into work, including people who are recovering from addiction or illness. The stores offer support and opportunities to train and upskill.

As a second-hand store Family Stores nationally divert more than 16,000 tonnes of items a year that would otherwise go to landfill and stores work hard to reduce and re-use items they cannot sell.

*This year*

**134 FAMILY STORES  
DIVERTED**   
**16,000 TONNES  
OF GOOD FROM LANDFILL**

# Family Tracing

**The Salvation Army Family Tracing Service helps people locate family members who have become separated or estranged.**

In the past year Family Tracing closed 192 enquiries with an 82 percent success rate in locating the person they were looking for.

Most of its cases involve helping people look for an adopted family member or a family member that has become estranged from or lost contact with family. It is often called on to help in emergency situations, reaching out to a person where a family member is dying or has died.

In addition to helping locate family members, the team provides support for people as they work through the emotional process of family reunification and the situations where a person does not wish to resume contact.

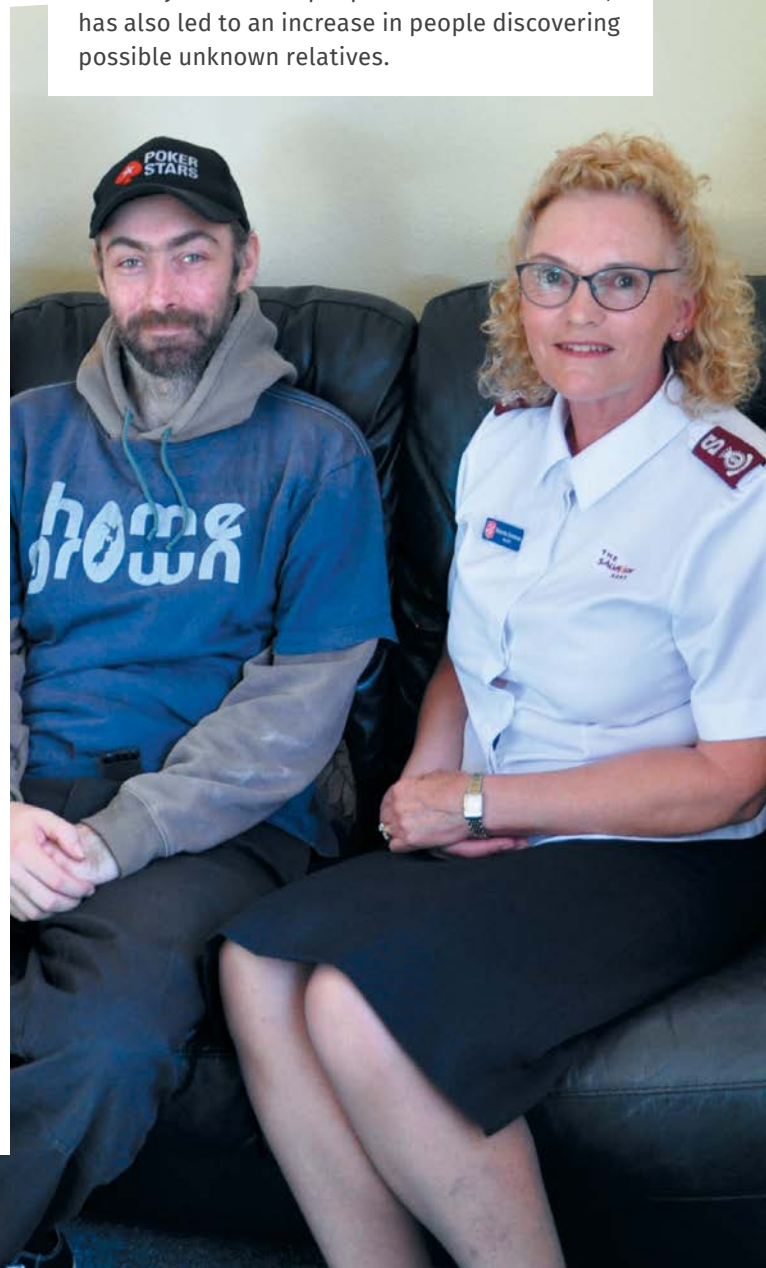
“The team provides support for people as they work through the emotional process of family reunification and the situations where a person does not wish to resume contact.”

The service saw a major change towards the end of the year as The Salvation Army in Australia made the decision to close its Family Tracing Service. This leaves the New Zealand-based service as the only Salvation Army Family Tracing service in Australasia. Although it caused some difficulties for the New Zealand service in locating people in Australia, they are still having some success, and are looking at ways it can assist people in Australia who are looking for family members in New Zealand.

The service also has links with Salvation Army Family Tracing service in 39 countries around the world, which can help with international searches.

A continuing trend this year was the growth of enquiries from people discovering—after their parent’s death—that they had previously had another child who was adopted out. Locating these people remains difficult, as under New Zealand’s current law a court order is needed before family can access their dead parent’s official records, including records of any previous and unknown children. Family Tracing supported a growing number of people in gathering information to make this court application.

About half the unit’s work is ‘official’ searches where an enquirer knows details; the remainder are from people who need additional information about a possible relative, such as a name or date of birth. This can then be used to progress the enquiry to a Family Tracing Service case. Often this search comes when a person believes a family member was adopted out, but the growing popularity of websites, such as Ancestry.com where people can trace their DNA, has also led to an increase in people discovering possible unknown relatives.





## Child Sponsorship & Overseas Development

**In addition to its work in this territory The Salvation Army supports projects internationally to alleviate poverty and improve lives.**

During the year, The Salvation Army began supporting two projects in Athens, working with women in one of the most deprived neighbours in the city who have been forced into the sex trade.

The first project helps provide the women with health and hygiene products they would otherwise be unable to afford, as well as supporting women with children by providing baby care products. The second project provides the women with food parcels and a nourishing Sunday meal where the women gather to be fed, but also as a community to receive and provide each other support.

At the end of the year The Salvation Army also put forward funds for a further project in Athens and projects in Bangladesh, India and Sri Lanka, which will begin early in the next financial year.

The projects will see a refugee day centre provide support to mothers with babies, housing, sanitation and fresh water to a remote community and education and building redevelopment at a centre to improve vocational and income generating opportunities for women.

**“The Army also runs a child sponsorship programme, which saw donors in New Zealand supporting 840 children and 293 centres.”**

Scholarships continued for children in the Philippines to attend primary school, whose families cannot afford it. This project began in 2010 supporting 15 children and some of these children have now graduated and gone on to high school.

The Army also runs a child sponsorship programme, which saw donors in New Zealand supporting 840 children and 293 centres. The sponsorship programme is undergoing a change, moving from sponsorship of individual children to sponsorship of centres or programmes in communities to ensure the maximum impact of money donated to help families and communities to thrive.

People are also able to give practical gifts such as school supplies, health kits, and scholarships through the territory's Just Gifts programme, which saw almost \$27,000 worth of items donated over the year to people in the South Pacific, South East Asia and East Africa.

This included a push by Salvation Army churches and staff in New Zealand to purchase 147 bicycles for newly appointed Salvation Army officers in Kenya, Malawi and Tanzania who often have to work in remote places with limited road access.

For the fourth year running, Salvation Army church members donated more than one million dollars to contribute to the Army's international work.

# Blue Mountain Adventure Centre

**The Salvation Army's Blue Mountain Adventure Centre (BMAC) has been helping people grow and discover their potential through adrenalin-fuelled adventure based-learning for 27 years.**

Based on the edge of Tongariro National Park the centre runs individually designed outdoor adventure programmes for each group of visitors. During the year it ran camps for 1453 people.

Highly qualified and experienced instructors organise these camps with activities designed to test and grow each camper and group, based on their ability, experience and goals.

Activities the centre offers include caving, kayaking, rafting, mountaineering, rock climbing, high ropes and mountain biking, along with a wilderness experience tramping and camping in the park.

“BMAC has become increasingly active in working with vulnerable young people and increasing its support to people living in the region.”

It is also planning to add alpine courses such as ice climbing in the next financial year, this will be on offer for more experienced visitors looking for a different challenge.

The centre consistently meets benchmark National Safety Standards and staff regularly undertake further study in New Zealand Qualification Authority approved Unit Standards to improve or add new skills. The centre also ran a first aid course this year for staff at BMAC and

other outdoor adventure agencies in the area—something it runs every two years.

The centre works with schools, businesses, families and church groups from around New Zealand, along with international students at New Zealand schools. It also ran one camp this year for an international group from the United States of America.

BMAC has become increasingly active in working with vulnerable young people and increasing its support to people living in the region. During the year it ran camps for over 400 at-risk teenagers through The Salvation Army's Aspire youth development programme. It also continued work, begun last year, with a local youth worker running camps for vulnerable youth from the area—including suicide prevention camps and camps for teenagers in trouble with the law.

It employs an adventure therapist who has begun providing one-on-one adventure-based counselling with people in the community. This has added to an Adventure Therapy Course begun last year partnering with the police and other agencies to work intensively with families to resolve and prevent family violence.

This is an extension to a work the centre has done for three years assisting local police with a family violence prevention course.





## Foodbank Project

**The Foodbank Project is a world-first online store allowing people to shop online for donations to Salvation Army foodbanks.**

Started in 2015, The Foodbank Project is a partnership between Nelson web design company Lucid, Countdown supermarket and the Army.

It sees people purchase groceries through the online shop, which Countdown then deliver to one of 11 Salvation Army food banks around New Zealand. The year saw continued growth for the online shop with donations increasing by more than \$100,000. Over the year, 2698 people donated \$369,257 worth of items and funds through the site.

Shoppers are able to choose individual items to donate, or themed bundles containing a collection of items food banks often need. In May, The Foodbank Project website underwent a major redesign, adding new features to help people see the impact of their donation and fine tune their donations. This included a new bundle set up specifically for each foodbank, which is regularly assessed to make sure it contains the items that foodbank needs most. It will be increasing the number of foodbanks supported, next year.

Although the aim is to help people to donate to their local community, The Foodbank Project has attracted international attention and support. Since it began, donors have shopped at the store from 22 different countries all over the globe, ranging from Jamaica, Oman and Morocco to Switzerland and Canada.



## Jeff Farm

**Jeff Farm is a training farm, run by The Salvation Army to support disadvantaged young people to break new ground in farming.**

The Southland farm was donated to The Salvation Army by Edmund Jeff in 1952 for the purpose of training young people in agriculture. The year began with Jeff Farm being recognised as the best training farm in New Zealand at the annual Beef and Lamb New Zealand Sheep Industry Awards.

Six cadets a year are trained on the 2360 hectare farm and graduates are highly respected in the industry.

Funds from the farm are also used to provide scholarships or support for young people to study agriculture-related courses. During the year 33 young people received scholarships worth \$148,000 to study at Lincoln University and Taratahi Agricultural Training Centre's Wairarapa and Telford Campuses.

Grants from farm surpluses are also used to fund a wide variety of programmes for at-risk youth throughout the territory. Over 400 young people in New Zealand, Fiji and Tonga benefitted from the grants distributed by the Jeff Trust Allocations Committee. They were supported to take part in adventure-based-learning camps at Blue Mountain Adventure Centre, to be part of the Aspire youth development programme working with at risk teens, or to go to camps, music workshops and a sports development programme. Funding was also given to a youth vocational training programme working with young people living on the streets in Fiji.





## Thanks for your Support

**In order to provide its vital social services to people in need, The Salvation Army relies on the continued support and generosity of the New Zealand public.**

Our donors, made up of generous people, organisations and businesses, are diverse and often choose to support us for different reasons. This support comes in many forms, from individuals who donate money, goods, services and their time via our fundraising appeals, to corporate partnerships, bequests and grants from trusts and foundations.

### Appeals

The Salvation Army runs three annual major fundraising appeals; the Red Shield Appeal, a Winter Appeal and a Christmas Appeal. Our appeals, which include direct mail, advertising and street collection components, combine to raise much-needed funds that directly support the work of our social service centres across New Zealand. These centres combine to help over 120,000 people in need annually, through the provision of wide-ranging support from food parcels, budgeting advice and advocacy, to temporary accommodation and counselling—all made possible thanks to community support.

### Business Support

Support from generous businesses has become a vital part of our work, with companies such as Countdown, The Warehouse Group, Wattie's, Kmart and OCS, providing valuable assistance throughout the year. This assistance is often seen publicly via popular activities including

Countdown Food Rescue, the Kmart Wishing Tree Appeal, Wattie's Cans For Good and Warehouse Stationery's 'Add a Dollar' campaign.

### Leaving a Legacy

For New Zealanders who choose to leave a gift in their will towards the work of The Salvation Army, they can be assured that their legacy allows us to help make New Zealand a better place to live for all in years to come. Some of these supporters are clients who have been helped by the Army in the past, while others choose to leave us a gift because they trust that we will put it to the best use in the community.

### Grant funding

The funding support we receive from generous trusts and foundations is a lifeline for our provision of social service programmes and projects throughout New Zealand. We are fortunate to have a great working relationship with many of these organisations and they have become a reliable partner in our work.

### True Heroes

The Salvation Army also operates a regular giving programme called True Heroes, which offers people a convenient way to donate by making regular payments automatically from their bank account or credit card. This regular source of income helps ensure that social programmes and assistance can continue on an ongoing basis, making these people 'heroes' for both The Salvation Army and the people their support helps in turn.

### Thank you

The Salvation Army gratefully acknowledges its supporters and partners and for the crucial role they play in improving the lives of thousands of people living in crisis each year. Thanks to your decision to care for others in need, you are helping us give those in need genuine hope for a brighter future.

# Business Support

The Salvation Army gratefully acknowledges the wonderful support from a wide range of business partners. These valued partners include:



Adept  
 Avon Insurance Brokers Ltd  
 Brian Perry Civil  
 Bunnings  
 Dad's Pies  
 Danbraco Limited  
 Darbi Accessories Ltd  
 Fletcher Construction  
 Infrastructure  
 Foodstuffs

Frucor  
 Harcourts Cooper &  
 Co Browns Bay  
 Headquarters Restaurant  
 Humm Fm  
 JB Were Ltd  
 Kelloggs  
 Lucid  
 MPM Projects (2003) Ltd  
 OneSight Ltd

Paki-iti Farms  
 Progressive Earthmoving Ltd  
 Quality Hotel Parnell  
 Rosco Contractor  
 Safeway Scaffolding Ltd  
 Sanitarium  
 Snell Packaging & Safety Ltd  
 Wilcox & Sons



## Our People

**A diverse range of people come together to make the work of The Salvation Army happen across its territory.**

The Salvation Army NZFTS has over 2500 officers, cadets and employees based throughout New Zealand, Fiji, Tonga and Samoa, and we are recognised as a high-value employer who cares about our people.

Our full-time officers (ministers of religion) currently train at Booth College of Mission, which has campuses in Upper Hutt, Wellington and Suva, Fiji.

Officers are assigned to a range of appointments, including local corps (churches), social services and administrative roles. Their work is varied, taking in a range of leadership, pastoral and management tasks, and providing skills and direction for areas as diverse as youth work, finance and addictions.

The Salvation Army also has almost 2000 employees nationwide, who provide specialist skills and expertise across multiple areas. Some are Salvation Army church members, but many are from the wider community and from all walks of life—people who see the value of the Army's mission and want to play their part to help people in their community.

In addition, we have over 2,800 valued volunteers who freely give their time and effort to support the work of the Army, many of them based in our 68 Community Ministry centres and our 134 Family Stores across the country. The Salvation Army is grateful to these volunteers for their dedication and enthusiasm, as they play a crucial part in our ongoing work.

## PUKEKOHE SUNSHINE

Elaine Dawson is known as 'sunshine' by people at Pukekohe Corps for her sunny personality and the warmth she brings to people everywhere she volunteers.

Elaine, 86, volunteers at the Family Store three days a week and helps out at a community drop-in centre at the church, welcoming people. Volunteering keeps her active and engaged with people, she says and she loves being able to give back.

'I quite like to make people feel at home and welcome them and offer them a drink if they'd like it. At the drop-in centre it's mainly a group of special needs ladies who come every week. They love it—it's the highlight of their week and some of them come to Home League (a weekly women's group) as well. There are a few others who come to the drop-in centre and some of them have opened up a bit about themselves and how the drop-in has helped them.'

Elaine is a life-long Pukekohe resident and began going to The Salvation Army corps when she was in her early teens. Over the years, she says, she's volunteered in many different parts of the church and social service.

'I'm glad I'm still part of it. I ran Sunday School when my children were young. I've also done Home League off and on since I was in my 30s. We meet every Thursday. Sometimes we just have a cuppa, but if I see anything in the local paper, a speaker or entertainer, we'll get them along. It's a great time of fellowship.'

# Our Governance

**The prudent management of people, property and financial resources is crucial to The Salvation Army's ability to fully engage in and sustain its mission of caring for people, transforming lives and reforming society.**

Commissioned officers who are recognised ministers of religion provide leadership in The Salvation Army. The Territorial Commander of The Salvation Army New Zealand, Fiji, Tonga and Samoa Territory is Commissioner Andrew Westrupp. Second-in-command is Chief Secretary Colonel Suzanne Fincham.

The Territorial Commander is the chair of the Territorial Governance Board (TGB), providing strategic leadership and governance. The TGB has a board-wide membership of the NZ Institute of Directors.

The Chief Secretary is the chair of the Territorial Management Board, providing operational leadership under the delegation of the TGB.

Regionally-based management operations direct the localised work of the Army in New Zealand, Fiji, Tonga and Samoa. There are also three nationally-managed social service programmes: Addiction, Supportive Accommodation and Reintegration Services; Education and Employment; and Salvation Army Social Housing.

## Financial stewardship

The ability of The Salvation Army's trustees and senior management to govern and direct the Army's ongoing work to help people in need as effectively as possible is dependent on diligent financial management.

Without this, the scope of The Salvation Army's work would be significantly diminished and many of its social services would cease to exist. The Army's policies around managing surpluses, reserves, assets and investments recognise the need to provide services on a daily basis, while ensuring such services remain relevant, sustainable and viable for the future.

The Salvation Army's current financial position is the result of 135 years of service in New Zealand, combined with the Army's deeply-held belief in its duty as a cautious and conscientious custodian of the funds entrusted to it. For the year ending 30 June 2018, The Salvation Army recorded an \$12.8 million operating surplus. This is an increase of \$1.5 million on the previous year's surplus.

Surpluses tend to vary from year to year due to fluctuations of income and expenditure, which are the nature of social service organisations' business. The 2018 increase in surplus reflected increased legacy and donation income offset by reduced investment income.

The key financial tools used to manage and fund The Salvation Army's operations are reserves, investments and assets.

## Reserves

Reserves are funds to be used for specific purposes:

- To provide working capital to meet unforeseen events. Without reserves The Salvation Army would not have been able to adequately and rapidly respond to sudden spikes in service demand resulting from events such as the 2008 global financial crisis or the 2010 and 2011 Canterbury earthquakes.
- To ensure continuity of services. Some services viewed as critical to The Salvation Army's mission and of significant benefit to

society are unable to break even for periods. For instance, supportive accommodation centres in Christchurch and Auckland—for those who would otherwise be homeless—have required subsidising from reserves for significant periods. Without this support, these homes would not be able to continue their programmes and several hundred clients would again find themselves homeless, with worrying consequences for these people and wider society. Payments for contracted government services such as addiction treatment, social work support for children at risk and employment training for some of the country’s most disadvantaged often do not fully cover the costs of the service. As these services are deemed critical, The Salvation Army subsidises them from reserves. Another example of implementation of reserves for social good was using them to establish the specialist Hauora Programme—a highly successful initiative for the treatment of methamphetamine addiction.

- To meet specific objectives of donors and benefactors, which must be held until the intended purpose of the donations can be realised.
- To provide land, buildings and assets required for the purpose of the mission.
- To enable the development of new programmes.

### Investments

Investments are income set aside to provide ready resources to ensure The Salvation Army mission can continue into the future. Funds are invested prudently to give priority to protecting the principal, while providing income to assist operations until the principal is required. Net returns from investments do not provide adequate income to meet the level of need

the Army’s services are asked to meet. Public donations assist in making up the shortfall.

### Assets

Salvation Army assets consist mainly of land and buildings. They reflect the Army’s national presence and the variety of programmes provided. The majority of properties are designed for specific purposes, such as safe and secure accommodation for residential addiction treatment, emergency housing for mothers and their children, and Community Ministries centres housing food banks and facilities for social workers, budget advisers, counsellors and their clients. These properties are used in the provision of services, and do not normally generate a financial return.

### The Salvation Army New Zealand Trust

The Salvation Army New Zealand Trust is a registered charity in accordance with the Charities Act 2005 and its deed sets out how the trustees are to govern and manage the Army’s activities, properties and funds. The deed empowers the trustees to undertake activities that are consistent with the Army’s objectives, which include advancing education, relieving poverty and other charitable services of benefit to our communities.

All donations received by The Salvation Army New Zealand Trust from the general public, businesses, trusts and foundations are used to support the operational costs of running The Salvation Army’s Community Ministries in New Zealand, unless directly specified otherwise.

## Governance Board



**Commissioner Andrew Westrupp (Trustee)**

Andrew Westrupp has been Territorial Commander since January 2017, providing spiritual leadership

and administrative direction with a focus on governance and strategy. He has been a Salvation Army Officer for 39 years and has served in church and executive leadership roles in New Zealand and as territorial leader of Papua New Guinea prior to becoming territorial leader of New Zealand, Fiji, Tonga and Samoa, alongside wife Yvonne. He believes in the mission of The Salvation Army—Te Ope Whakaora, the Army that brings life—and is passionate about the renewed focus on this with all the opportunities that brings.



**Commissioner Yvonne Westrupp**

Yvonne Westrupp is a member of the Executive Leadership Team for the territory. She serves as the Territorial President of

Women's Ministries. Yvonne has served in church and territorial leadership roles in New Zealand and Papua New Guinea alongside her husband Andrew. Yvonne was a teacher before becoming a Salvation Army officer and is a qualified Myers Briggs facilitator. She is passionate about exploring and progressing opportunities for women in leadership within The Salvation Army.



**Colonel Suzanne Fincham (Trustee)**

Suzanne Fincham has been Chief Secretary for the territory since November 2017, giving support to the territory through management

of all departments. As a trustee her focus is on the efficiency of administration, governance, strategy and resources. Suzanne has been a Salvation Army Officer for 37 years, serving in many diverse roles, such as church leader, youth and children's work and senior leadership all within the United Kingdom. Now serving in the New Zealand, Fiji, Tonga and Samoa Territory, Suzanne is passionate about others, helping them to reach their full potential.



**Colonel Melvin Fincham (Trustee)**

Melvin Fincham is a trustee member of the board serving in the New Zealand, Fiji, Tonga and Samoa Territory since

November 2017. His role is Territorial Programme and Communications Secretary, within these two sections Melvin has a diverse role covering many practical aspects of The Salvation Army's work. Melvin worked in publishing before becoming a Salvation Army Officer in 1981. During his 37 years of officership he has had appointments in the church, and youth and children's work, following which he entered senior leadership. Melvin is a man of prayer and grace, living out these aspects and reflecting them in his everyday living.



### Colonel Heather Rodwell

Heather Rodwell is a member of the Executive Leadership Team for the territory. Her specific roles are Territorial Secretary for Women's

Ministries which she commenced in November 2017; and Territorial Secretary for Spiritual Life Development, commenced in January 2013. Over the past 28 years Heather has held various leadership roles within The Salvation Army including leading in corps, serving in community ministries and regional leadership roles in Canterbury and Auckland/Northland. As a people-focussed person, Heather works to ensure that The Salvation Army delivers on its mission, to see lives transformed through addressing the causes that result in poverty and disadvantage. As a leader in ministry to women, she believes that all families and communities are worthy of the opportunity to achieve to their greatest potential.



### Lieut-Colonel David Bateman (Trustee)

David Bateman has been an officer for 30 years. As Territorial Secretary for Business Administration since April 2016, he is

responsible for all business matters including finance, property, audit, commercial, public relations and IT. David has previously been a corps officer and held a wide range of business-related appointments including IT manager, Trade Secretary, Assistant Personnel Secretary (Administration) and various roles in the finance department, including Financial Secretary from 2010 to March 2016.



### Lieut-Colonel Sheryl Jarvis (Trustee)

Sheryl Jarvis took up her position as Territorial Secretary for Personnel in January 2018.

She oversees The Salvation Army's human resource functions associated with supporting lay personnel, volunteer staff and Salvation Army officer deployment. Prior to this she was a divisional leader in Northern Division for five years, in the divisional team for four years and a corps officer for 15 years.



### Major Lorraine LePine (Trustee)

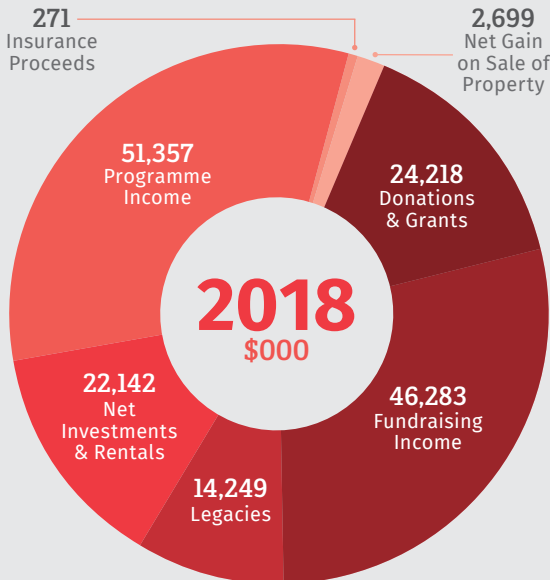
Lorraine LePine took up her position as Assistant Territorial Secretary for Personnel in April 2014. In addition

to overseeing human resource functions associated with supporting lay personnel, volunteer staff and Salvation Army officer deployment, Lorraine also oversees pastoral support of Salvation Army officers. Lorraine was appointed as a Trustee on 14 September 2016. Prior to becoming a Salvation Army Officer Lorraine was a primary school teacher. Since 1980 Lorraine has served in church leadership and as the Divisional Secretary for Personnel in the South Island.

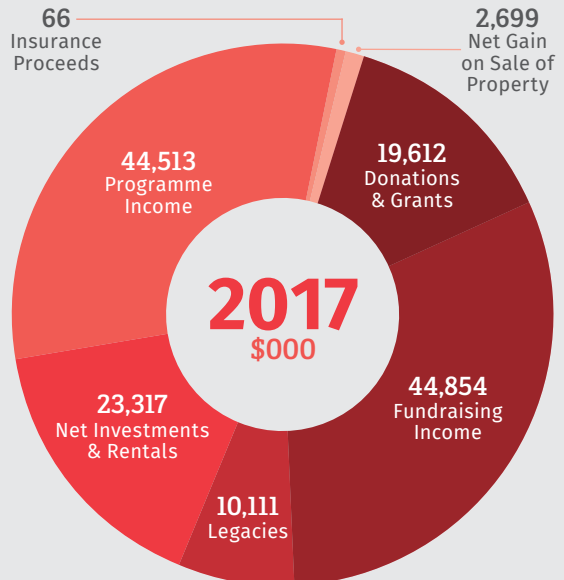
# Summary Financial Statements

The following financial statements report The Salvation Army's activities in New Zealand only.

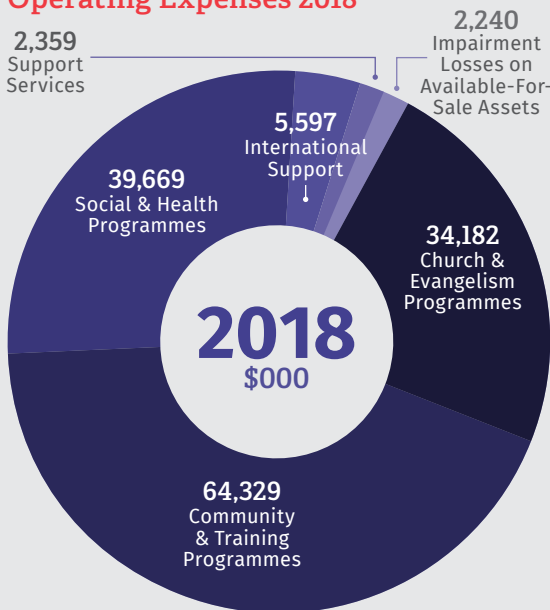
## Operating Income 2018



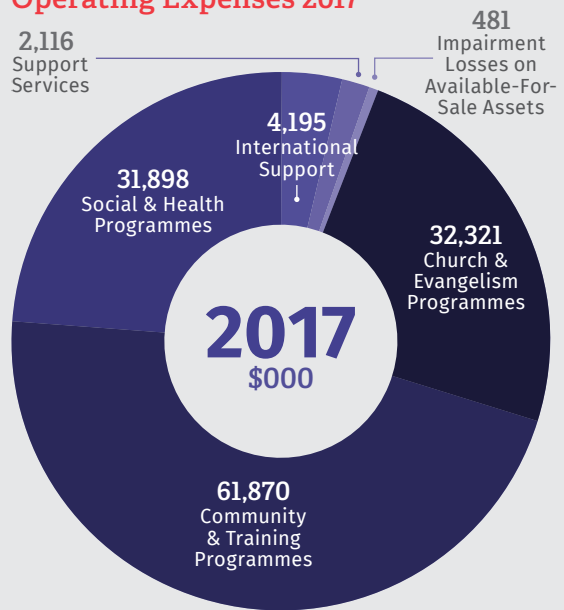
## Operating Income 2017



## Operating Expenses 2018



## Operating Expenses 2017



## Summary Statement of Financial Performance

for the year ended 30 June 2018

	2018 \$000	2017 \$000
Operating Income (total revenue)	161,219	143,512
Operating Expenses (total expenses)	148,376	132,881
Operating Surplus	12,843	10,631
Net Surplus from Discontinued Operations	-	650
Net Surplus for the Year	12,843	11,281



## Summary Statement of Comprehensive Income

for the year ended 30 June 2018

	2018 \$'000	2017 \$'000
Operating Surplus	12,843	11,281
Net fair value gains/(losses) on available-for-sale financial assets	12,291	4,931
<b>Total Comprehensive Surplus for the Period</b>	<b>25,134</b>	<b>16,212</b>

## Summary Statement of Changes in Equity

for the year ended 30 June 2018

	Available for Sale Reserve	Retaining Earnings	Total
<b>As at 1 July 2016</b>	17,151	490,704	507,855
Total Surplus for the Period	–	11,281	11,281
Other Comprehensive Income	4,931	–	4,931
Total Comprehensive Income for the Period	4,931	11,281	16,212
<b>AS AT JUNE 2017</b>	<b>22,082</b>	<b>501,985</b>	<b>524,067</b>
<b>As at 1 July 2017</b>	22,082	501,985	524,067
Total Surplus for the Period	–	12,843	12,843
Other Comprehensive Income	12,291	–	12,291
Total Comprehensive Income for the Period	12,291	12,843	25,134
<b>AS AT JUNE 2018</b>	<b>34,373</b>	<b>514,828</b>	<b>549,201</b>

## Summary Statement of Financial Position

as at 30 June 2018

	2018 \$'000	2017 \$'000
<b>EQUITY</b>		
<b>Retained Earnings</b>		
Capital Fund	264,908	250,802
Restricted Purposes	70,593	63,488
Designated Purposes	164,788	170,046
General Fund (Unrestricted Purpose)	14,539	17,649
<b>Total Retained Earnings</b>	<b>514,828</b>	<b>501,985</b>
<b>Other Reserves</b>		
Available for Sale	34,373	22,082
<b>TOTAL EQUITY</b>	<b>549,201</b>	<b>524,067</b>
<b>NON-CURRENT ASSETS</b>	<b>494,203</b>	<b>482,793</b>
<b>CURRENT ASSETS</b>	<b>93,166</b>	<b>78,287</b>
<b>TOTAL ASSETS</b>	<b>587,369</b>	<b>561,080</b>
<b>CURRENT LIABILITIES</b>	<b>17,942</b>	<b>16,730</b>
<b>NON-CURRENT LIABILITIES</b>	<b>20,226</b>	<b>20,283</b>
<b>TOTAL LIABILITIES</b>	<b>38,168</b>	<b>37,013</b>
<b>TOTAL NET ASSETS</b>	<b>549,201</b>	<b>524,067</b>

## Summary Statement of Cash Flows

for the year ended 30 June 2018

	2018 \$000	2017 \$000
<b>CASH FROM OPERATING ACTIVITIES</b>		
<b>NET SURPLUS</b>	12,843	11,281
<b>Adjusted for</b>		
Non-Cash and Non-Operating Items	2,374	(1,128)
Changes in Working Capital Assets and Liabilities	(3)	(3,112)
<b>NET CASH FLOW FROM OPERATING ACTIVITIES</b>	15,214	7,041
<b>NET CASH FLOW FROM INVESTING ACTIVITIES</b>	(14,859)	(11,208)
<b>NET CASH FLOW FROM FINANCING ACTIVITIES</b>	–	–
Net Increase/Decrease in Cash and Cash Equivalents	355	(4,167)
Cash and Cash Equivalents at the Beginning of the Year	2,395	6,562
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR</b>	2,750	2,395

## Notes to the Summary Financial Statements

for the year ended 30 June 2018

### 1 Significant Accounting Policies

#### Reporting Entity

The Salvation Army New Zealand encompasses all activities of The Salvation Army in New Zealand and is administered under powers of attorney issued by 'The General of The Salvation Army' being a corporation sole under the terms of The Salvation Army Act 1980 (United Kingdom). The Salvation Army New Zealand includes The Salvation Army New Zealand Trust, the Booth College of Mission Fund and the Jeff Farm Trust.

The principal activities of The Salvation Army are the provision of:

- Evangelism programmes
- Community programmes
- Social Services, and
- International programmes

#### Basis of Preparation

The summary financial statements are presented for The Salvation Army in New Zealand and are for the year ended 30 June 2018.

They comply with Public Benefit Entity Standards (PBE Standards), as appropriate for Not-For-Profit Public Benefit Entities (PBEs) in Tier 1. The Salvation Army New Zealand is a PBE for the purposes of complying with NZ GAAP.

The full financial statements have been prepared in accordance with generally accepted accounting practice in New Zealand (NZ GAAP). They comply with New Zealand PBE Standards, and other applicable

Financial Reporting Standards, as appropriate for Public Benefit Entities (PBEs).

The full and summary financial statements were authorised for issue by the Territorial Governance Board on 20 September 2018.

The summary financial statements have been prepared in accordance with FRS 43 Summary Financial Statements and comply with NZ GAAP as it relates to summary financial statements.

The specific disclosures included in the summary financial statements have been extracted from the full financial statements dated 20 September 2018.

The summary financial statements cannot be expected to provide as complete an understanding as provided by the full financial statements.

The full financial statements are available on request by writing to:

The Secretary for Business Administration  
The Salvation Army New Zealand  
P O Box 6015  
Wellington 6141.

The full financial statements have been audited and an unmodified audit opinion was issued on 20 September 2018.

The summary financial statements are presented in New Zealand dollars and all values are rounded to the nearest thousand dollars (\$'000).

## 2 Equity

### Retained Earnings

#### Capital Fund

Capital Fund comprises that part of the equity of The Salvation Army New Zealand, which has been used to finance the purchase of property, plant and equipment, and is therefore no longer available for either that purpose or to finance operating expenses.

#### Other Funds

Funds comprise appropriated income that has been set aside (instead of being spent on operating expenses) in order to provide ready resources to meet the financial requirements of The Salvation Army New Zealand (other than payment of expenses) and also to meet the specification of donors or benefactors.

Funds are classified as follows:

**Restricted:** Amounts of which The Salvation Army

New Zealand has authority to spend income and/or capital, but subject to a restriction imposed by the donor as to the objects upon which or the area in which, they may be spent.

**Designated:** Amounts of which The Salvation Army New Zealand has authority to spend the income and/or capital but which have been designated for particular purposes by The Salvation Army New Zealand in the exercise of its discretionary powers.

**Unrestricted:** Amounts of which The Salvation Army New Zealand has authority to spend the income and/or capital, which have not been designated for particular purposes by The Salvation Army New Zealand.

#### Other Reserves

Available for sale reserve: To record the current balance of all unrealised gains and losses related to the holding of financial assets.

## 3 Capital Commitments

	2018 \$000	2017 \$000
Capital Commitments	42,519	15,762

## 4 Contingent Liabilities

There are no contingent liabilities at financial year end (2017: \$NIL).

## 5 Contingent Assets

At year end there was no contingent assets.

## 6 Discontinued Operations

During the 2017 year The Salvation Army sold its contracts for the provision of Homecare services.

The results of these contracts are presented below:

	2018 \$000	2017 \$000
Revenue	–	14,247
Expenses	–	13,597
Operating Surplus	–	650

Liabilities in relation to the discontinued operations were \$Nil at year end (2017 \$20,000).

## 7 Transactions with Related Parties

The Salvation Army New Zealand has transactions with other Salvation Army entities. These include The Salvation Army International Headquarters (IHQ), Fiji, Tonga and Samoa and The Salvation Army New Zealand Officers Superannuation Scheme.

Transactions include an administration levy to assist in the operations of IHQ, grants to IHQ, Fiji, Tonga and Samoa and contributions to The Salvation Army New Zealand Officers Superannuation Scheme.

## 7 Transactions with Related Parties Continued ...

	2018 \$000	2017 \$000
Administration Levy and Grants to IHQ	1,556	1,582
Grants Paid to Fiji	2,017	1,926
Grants Paid to Tonga	587	570
Grants Paid to Samoa	1,071	–
Cost of Officers Super Scheme	794	679
	6,025	4,757

Balances at year end include monies invested on behalf of Fiji and Tonga and other amounts owing in relation to grants due at year end. Outstanding

balances at year-end are unsecured, interest free and settlement occurs in cash.

	2018 \$000	2017 \$000
<b>Balances Due To/(Receivable From)</b>		
IHQ	(25)	(34)
Fiji	1,215	1,245
Tonga	611	472
	1,801	1,683

## 8 Events After the Balance Sheet Date

There were no events subsequent to balance date.



## Independent Auditor's Report

### To the Territorial Commander and Chief Secretary of The Salvation Army New Zealand

The summary financial statements on pages 38 to 42, which comprise the summary statement of financial position as at 30 June 2018, the summary statement of financial performance, summary statement of comprehensive income, summary statement of changes in equity and summary statement of cash flows for the year then ended, and related notes, are derived from the audited financial statements of The Salvation Army New Zealand ("the Army") for the year ended 30 June 2018. We expressed an unmodified audit opinion on those financial statements in our report dated 20 September 2018. Those financial statements, and the summary financial statements, do not reflect the effects of events that occurred subsequent to the date of our report on those financial statements.

The summary financial statements do not contain all the disclosures required for full financial statements under generally accepted accounting practice in New Zealand. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial statements of the Army.

This report is made solely to the Territorial Commander and Chief Secretary of the Army as attorneys for the General of the Army. Our engagement has been undertaken so that we might state to the Territorial Commander and Chief Secretary of the Army as attorneys for the General of the Army those matters we are required to state to them in our report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Territorial Commander and Chief Secretary of the Army as attorneys for the General of the Army, for our work, for this report, or for the opinions we have formed.

### Responsibilities of the Territorial Commander and Chief Secretary of the Army as attorneys for the General of the Army for the Financial Statements

The Territorial Commander and Chief Secretary of the Army as attorneys for the General of the Army are responsible for the preparation of summary financial statements in accordance with PBE FRS-43: *Summary Financial Statements*.

### Auditor's Responsibilities

Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with International Standard on Auditing (New Zealand) (ISA(NZ)) 810, "Engagements to Report on Summary Financial Statements."

We provide taxation advice and other assurance services to the Army. We have no other relationship, or interest in the Army.

Partners and employees of our firm may deal with the Army on normal terms within the ordinary course of trading activities of the business of the Army.

### Opinion

In our opinion, the summary financial statements derived from the audited financial statements of the Army for the year ended 30 June 2018 are consistent, in all material respects, with those financial statements, in accordance with PBE FRS-43.

Chartered Accountants  
Wellington  
20 September 2018

## Acknowledgements

### Trusts, Foundations and Other Funding Organisations

Acorn Foundation	\$39,065.96	Margaret Burns Charitable Trust	\$7,343.00
Allan and Louisa Stewart Charitable Trust	\$5,000.00	Margaret Neave Charitable Trust	\$5,000.00
Auckland Airport Community Trust	\$18,565.00	Maurice Paykel Charitable Trust	\$5,000.00
Community Organisation Grants Scheme (COGS)		Otago Community Trust	\$35,000.00
COGS Auckland City	\$3,450.00	Pamela Maling Memorial Trust	\$7,050.00
COGS Kahunhunu Ki Heretaunga	\$4,887.50	Rata Foundation	\$75,000.00
COGS Kirikiriroa/Hamilton City	\$8,625.00	Ron Long Charitable Trust	\$8,555.75
COGS Dunedin	\$6,900.00	Rotorua Energy Charitable Trust	\$10,000.00
COGS Manawatū/Horowhenua	\$3,450.00	Sir John Logan Campbell Residuary Estate	\$20,000.00
COGS Manukau	\$1,150.00	Stevenson Village Trust	\$252,045.44
COGS Nelson/Marlborough	\$2,875.00	Stewart Charitable Trust	\$40,000.00
COGS New Plymouth	\$2,300.00	The Basil Charles Bellhouse Charitable Trust	\$20,000.00
COGS Tauranga Moana/Rotorua	\$5,750.00	The Blenheim Trust	\$13,635.20
COGS Whanganui/Waimarino/Rangitikei	\$4,600.00	The C G Tate Charitable Trust	\$5,000.00
Central Energy Trust	\$31,102.00	The Clyde Graham Charitable Trust	\$5,000.00
Central Lakes Trust	\$60,000.00	The Lois McFarlane Charitable Trust	\$6,000.00
Christchurch City Council	\$9,000.00	The Robert & Barbara Stewart Charitable Trust	\$5,000.00
Claremont Recovery Centre Trust	\$40,000.00	The Tindall Foundation	\$229,765.00
Community Trust Mid & South Canterbury	\$10,000.00	Thomas George Macarthy Trust	\$60,000.00
Community Trust of Southland	\$10,000.00	Timothy Blair Trust	\$9,773.00
David Levene Foundation	\$55,000.00	Trust Waikato	\$45,000.00
Duo Trust	\$50,000.00	Valder Ohinemuri Charitable Trust (Inc)	\$6,000.00
The E B Firth Charitable Trust	\$5,000.00	West Georgia Trust	\$15,000.00
Emma Sellars Trust	\$5,000.00	Zena & Jack Peat Charitable Trust	\$10,000.00
Estate Gordon Lindsey Isaacs	\$8,000.00		
Farina Thompson Charitable Trust	\$13,000.00	<b>Other Significant Contributors</b>	
Foundation North	\$15,000.00	B W and S W Picot Charitable Trust	
Estate of George Brown Trust	\$5,000.00	Bidwill Trust Hospital	
The Greenlea Foundation Trust	\$12,000.00	Bodmin Charitable Trust	
HP & MC Scott Charitable Trust	\$10,000.00	E L & B M Robinson Charitable Trust	
Hugh Anderson Charitable Trust Inc	\$6,000.00	H B Williams Turanga Trust	
Hugh Green Foundation	\$9,000.00	J N Williams Memorial Trust	
Jack Jeffs Charitable Trust	\$20,000.00	Phillip Verry Charitable Foundation	
James Ian Urquhart Family Trust	\$70,000.00	Sir William & Lady Lois Manchester Trust	
Jones Foundation	\$35,000.00	The J N Lemon Charitable Trust	
Kingdom Foundation	\$5,000.00		
L W Nelson Trust	\$5,000.00		



## Make a Donation

With your help, everyday New Zealanders can step toward a brighter future:

salvationarmy.org.nz | phone 0800 53 00 00

Give a Gift of Hope at [salliesgiftsofhope.org](https://salliesgiftsofhope.org)

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## Include Us in Your Will

Help other New Zealanders long after you're gone. Ask for our free Wills and Bequests booklets:

phone 0800 53 00 00 | email [wills@salvationarmy.org.nz](mailto:wills@salvationarmy.org.nz)

The Salvation Army, Free Wills Booklets, PO Box 27001, Marion Square, Wellington 6141

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## Be a Hero

Sign up to our True Heroes regular giving programme, and help Kiwi families in crisis:

[salvationarmy.org.nz/TrueHero](https://salvationarmy.org.nz/TrueHero)



For all enquiries contact the Public Relations Department

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